



How King & Co's experienced, attentive agents, together with its up to date database and customised computer system, can help lease your property

Established in 1988, **King & Co Property Consultants** is SE Queensland's premier boutique agency, leading all others in the leasing of industrial real estate in a very competitive Brisbane market. For example, we are responsible for 40% of all City fringe/suburban industrial leases from the smaller unit to the larger warehouse.

At the heart of this position of leadership is an experienced staff of 10 leasing agents and their support personnel. Most have been with the company for at least 8 years and all are encouraged to constantly upgrade their expertise.

To enhance client service, King & Co has long been at the cutting edge of computerisation. This is best reflected in our customised Informix database programme that rapidly matches prospective purchasers with properties for lease. Indeed, we can compile and email or fax a submission in a matter of minutes.

Currently, King & Co's database offers more than 2,000 lease listings, all of which can be accessed by our staff via their desktop computers.

Each enquiry automatically receives a submission containing properties of similar parameters to those specified by the prospective tenant. With over 4,000 submissions sent out per year, we are confident a fair percentage will include your property and be received by the appropriate decision maker.

Most importantly, King & Co has 4,000+ permanent, company paid signs throughout Brisbane, signage being a major source of our leasing enquiries. This form of marketing can also be supplemented by client paid newspaper advertising, inclusion in our biannual King's Counsel marketing booklet, colourful brochures, four websites (including our own, regularly updated one @ www.kingco.com.au), database referrals, editorial coverage, telemarketing, "word of mouth" enquiries based on our reputation for quality listings and an aggressive brokerage style.

King & Co is successful because we are very good at what we do. This is constantly being documented in the Courier-Mail's weekly Commercial Property section, whereby we regularly garner a disproportionate number of lease transactions and are often used as the basis for market commentary. Moreover, as a "good corporate citizen" King & Co has been in the forefront of putting a variety of industrial property relevant issues on the public and government agenda for debate, mostly via our biannual newsletter, the King's Counsel.

Finally, but not least, King & Co provides its clients, both big and small, a large measure of old fashioned service by way of regular communication via letter, telephone, email or personal contact.

With the above in mind, we would be pleased to submit a formal proposal for the leasing of your property. Meanwhile, please note the range of recent King & Co leases below:

SUBURB	ADDRESS	RENT PA	AREA	LEASE TERM	TYPE
Carole Park	101 Cobalt Street	\$500,000	4,540m ²	5 years	Industrial building
Wacol	1161 Boundary Road	\$115,000	1,116m ²	3 years	Industrial shed
Rocklea	1/30 Collinsvale Street	\$79,640	724m ²	2 years	Industrial building
Moorooka	7 Lucy Street	\$30,000	449m ²	3 years	Industrial warehouse
Yatala	9-13 Telford Circuit	\$367,710	3,878m ²	10 years	Industrial warehouse
Coorparoo	1/36 Turbo Drive	\$121,680	1,088m ²	5 years	Office / warehouse
Eagle Farm	935 Kingsford Smith Drive	\$138,000	1,000m ²	2 years	Office / warehouse
Northgate	61 Raubers Road	\$226,590	2,158m ²	3 years + 3 months	Office / warehouse
Slacks Creek	4/3375 Pacific Highway	\$29,700	303m ²	3 years	Office / showroom
Berrinba	5/18 Prospect Place	\$56,000	438m ²	4 years	Office / warehouse
Salisbury	1/254-258 Evans Road	\$32,700	365m ²	4 years	Office / warehouse
MacGregor	3/547 Kessels Road	\$64,600	340m ²	5 years	Industrial unit
Woolloongabba	Part/16-26 Balaclava Street	\$210,000	1,363m ²	5 years	Commercial office
Tingalpa	3/135 Ingleston Road	\$50,800	635m ²	3 years	Industrial warehouse
Hemmant	Shed A/227 Fleming Road	\$63,400	467m ²	4 years	Industrial shed
Hendra	128 Gerler Road	\$442,255	4,400m ²	5 years + 6 months	Office / warehouse
Virginia	57 Radley Street	\$220,000	2,700m ²	5 years	Office / warehouse